

Real Estate Agent, Rustic Properties – Girona

Thanks to our growth, we are looking for a Listing and Sales Agent to join our Costa Brava team to list and sell quality rural residential properties to our national and international clients maintaining Lucas Fox standards and values.



Main responsibilities:

- In-depth knowledge of Girona area in order to list properties in this target area.
- Collect and check all required property documentation and sign mediation agreements with owners whilst ensuring company commission policy is in place.
- Manage client relationship – giving regular feedback and reports to vendors on market status
- Deal with allocated clients from initial contact with potential buyers till completion and post completion of the sales deals
- Keep our CRM updated with clients' requirements

Desired skills and expertise:

- Previous experience in the real estate sector (specific knowledge of the Girona rural area is preferred)
- Fluent in English and Spanish (other languages are a plus)
- Professional, good presence, excellent communication & negotiation skills, self-motivation, drive
- Financially and results oriented and able to work in an international team
- Proactive with a 'can-do' attitude
- Organized, prepared to work flexible hours and a hands-on person

We offer an indefinite full time position with a good basic salary plus high commissions. As an employee you will receive a complete training and you will be part of a multicultural and proactive team.

If it sounds like you, please send your CV and cover letter to hr@lucasfox.com (note that only selected candidates will be contacted).